

MINUTES OF THE CITY OF WICHITA
WICHITA AIRPORT ADVISORY BOARD

Monday, June 4, 2018

Present: Robert Benton, Tim Bonnell, Paul Davis, David Eslinger, Charles Fletcher, Randy Frazer, Dwight Greenlee, Karyn Page, Dr. Thom Rosenberg, Ron Ryan, Brent Wooten

Airport Staff: Victor White, Director; Brad Christopher, Assistant Director; John Oswald, Engineering and Planning Manager; Traci Nichols, Properties and Contracts Manager; Jordan Leonard, Clerk

City Staff: Jay Hinkel, Deputy City Attorney

Guests: Brian Strunk, Midwest Corporate Aviation
Barbara Autry, Midwest Corporate Aviation

Chairman Rosenberg called the meeting to order at 3:06 p.m. and asked if anyone was present to speak on the public agenda. No one came forward to speak.

Approval of Minutes

Motion by Mr. Fletcher and second by Mr. Bonnell to approve the minutes of the May 7, 2018 Wichita Airport Advisory Board meeting (WAAB). Motion carried unanimously.

Director's Report – Victor White

On Thursday, June 7th, Bevan Rabell Inc. will be having an open house to showcase their new renovations.

Saturday, June 16th, the 11th Annual Stearman Fly-in will begin at 7:00 AM. Aircraft will fly in and out throughout the day until dark.

The first steel for the B-29 Doc Hangar and Education Center began going up the week of May 28th.

Valerie Wise is attending the ACI-NA Jumpstart Air Service Development Conference in Cleveland, OH. This conference is a “speed dating” program designed to bring airports and airlines together for brief strategic meetings.

Valerie Wise, along with the Greteman Group, have created a new microsite website called IFlyWichita.com. The intention of this site is show why supporting this Airport leads to keeping air fares affordable, growing nonstop routes, increasing the size of aircraft, and providing better connections. That combination is a good thing for our region which helps with talent recruitment, increasing jobs, business expansion, increasing tourism and conventions, and overall economic

growth. The program will be managed by the Greater Wichita Chamber of Commerce, in conjunction with the Greater Wichita Partnership, Regional Area Economic Partnership, South Central Kansas Economic Development District, the Blueprint for Regional Economic Growth, and Visit Wichita.

Last week members from the Kansas City airport came down for a briefing and tour on the new terminal. Kansas City plans to build a new terminal, so this meeting was a way to share recommended advice from the process of the new ICT terminal.

Frontier Airlines begins their non-stop flights to Denver on August 30th.

Brad Christopher spoke about the AvGas and the migration of storage and distribution from the Airport's storage tanks to the two independent Fixed Based Operator's (FBO's) located on Airport campus. After an incident with the AvGas about a year ago, a study of the storage tanks led to the decision of having the FBO's owning their own AvGas storage tanks and fuel farms. Having independent ownership will allow the FBO's to have complete control on decisions regarding the AvGas supplier and pricing.

Brad Christopher presented a presentation over Uber and Lyft ride sharing companies at the Airport. Uber was the first ride share company to operate at the Airport. The first agreement began January 26, 2016. Per-trip fees began with \$.75/per pick up. After the second agreement with Uber, effective January 27, 2018, the per-trip fees increased to \$2.00/per pickup. Starting January 27, 2019 the rates will increase again to \$2.50/per pickup. Lyft, Inc (Lyft) began their first agreement at the Airport on March 1, 2017. The per-trip fees started at \$0.75/per pickup. After the second agreement with Lyft, the per-trip fees increased to \$2.00/per pick up, starting March 1, 2018. Beginning March 1, 2019, the per-trip fees will again increase to \$2.50/per pickup. Lyft's revenue to the airport in the year of 2017 was \$1,497.75. For 2018 year-to-date the revenue is at \$2,758.50. Uber's revenue to the airport for the year of 2017 was \$14,425.00. For the 2018 year-to-date the revenue for Uber is \$15,147.00. There are designated waiting areas for both Uber and Lyft drivers. The first area with allowed parking and waiting is at the southeast edge of Air Cargo Parking Lot. The area for passenger pick up is located in the southeast corner of the Close-In Lot parking lot. Each company has three designated parking spaces for passenger pickup.

Election of Officers

Eleven members were present to vote.

A motion was made by Mr. Greenlee, second by Mrs. Page, to nominate Mr. Ryan as Chairman and Mr. Fletcher as Vice Chairman of the Wichita Airport Advisory Board. Motion carried unanimously.

Project Updates

John Oswald presented a PowerPoint Presentation on the Distributed Antenna System (DAS). DAS is a network of spatially separated antenna nodes connected to a common source via a transport medium that provides wireless service with geographic area or structure. The DAS

extends and enhances cell phone coverage in the terminal and parking garage. The company to provide the DAS is Boingo Wireless, Inc. With T-Mobile being the first initial carrier to sign up for the program, more carriers (AT&T, Sprint, and Verizon) will hopefully join in on the service. The system is expected to cost around \$1 million, but there is no cost to the airport. We will share in the revenues generated from payments by the cell phone carriers.

Avis has installed canopies at their service center at the corner of Midfield Road and Crossfield Road. This project was tenant funded and finished within the last week. The project cost around \$300,000.00 and will help protect their inventory.

Other Business.

The next WAAB meeting will be Monday, July 9, 2018 at 3:00 p.m.

Motion to adjourn at 4:14 p.m. by Mrs. Page, 2nd by Mr. Davis.

Jordan Leonard, Clerk