

**CITY OF WICHITA**  
**WICHITA AIRPORT ADVISORY BOARD**

**MINUTES**

**Monday, April 2, 2001 - 2:00 p.m.**

Present: Robert Alford, Dion Avello, Beth Garrison, Carl Koster, Dorothy McKay, and Jay Swanson

Absent: Tim Austin, Charlie Bouilly, Larry Fleming, Elizabeth Kinch

City Staff: Ernie Garcia, Doug Moshier

Airport Staff: Bailis Bell, Jean Zoglman, Valerie Wise

Chairman Pro Tem Avello called the meeting to order.

**Approval of Minutes**

*Garrison moved to approve the minutes of the March 5, 2001 Wichita Airport Advisory Board meeting. Motion carried unanimously.*

**Year Ending 2000 Financial Report**

Bell reviewed the 2000 financial report and stated the Airport Authority is in excellent financial condition. It should be noted that debt payments are considerably reduced. However, the \$210 capital improvements program that covers the next ten years will use up most of the cash balance.

**WAAB Upcoming Travel**

The Board deferred action on upcoming board travel to the May WAAB meeting.

**February 2001 Activity/Project Report**

Total passenger traffic in February 2001 was basically unchanged from January 2001.

**Ballard Aviation – Lease Amendment**

Ballard Aviation, d/b/a EagleMed, is requesting that their lease be amended to permit the provision of maintenance and hangaring services to the Wichita Police Department, and further the hosting of an aircraft upholstery refurbishing service. Currently, the Ballard Aviation lease permits only the provision of air charter services to the public (including air ambulance services).

Bob Karslake, Director of Operations for Midwest Corporate Aviation, stated that Midwest Corporate Aviation has no objection to Ballard's request as long as it is for aviation purposes. MCA's position is that future subleases be aviation-related businesses.

Jack Feiden, General Manager for Yingling Aircraft, voiced concerns over the potential of developing businesses that compete with the existing leaseholders. It was Feiden's view that Ballard's lease was originally set up to be an air ambulance and air charter operation, and would not be in competition with anyone on the airport.

Bell stated that the Airport Authority requests that fixed base operators (FBOs) provide a full level of services to the general aviation community. Those types of services include hangaring, fueling, and repairing of airplanes; also, some selling of aircraft and teaching flying lessons. There are three FBOs at Mid-Continent Airport and one at Jabara Airport. These services are open to the public 24 hours per day. In consideration for those services, the Airport Authority protects them from competition. The Airport Authority prevents other parties from entering into business with the public except on a limited basis. Ballard Aviation is a Limited Fixed Base Operator, and their lease allows them to provide air ambulance and air charter services. Ballards now wish to provide maintenance, hangaring, and upholstery restoration services. All of the FBOs, which have millions of dollars invested in their operations, are permitted to provide these services. If the Police Department leases space from EagleMed, that would be a hangaring service that is normally provided by a Fixed Base Operator. It was recently learned that Ballards have been providing helicopter maintenance services, which is a violation of their contract.

John Baxt of Midwest Corporate Aviation, stated that MCA has been negotiating with the Police Department for the past 120 days. When the LifeWatch facility became vacant, an offer was made to the Police Department. That offer is still open.

Bob Karslake stated that if deals are made, there should not be violations of any leases. MCA wants a level playing field.

Avello felt that since Ballards did not appear for this meeting, the Board should not take any action.

*Motion by Swanson to keep this item off the agenda until Ballards communicate with the airport staff. Motion carried unanimously.*

### **Other Business**

Bell reviewed the latest developments from the City's air service proposal to the State. Discussion ensued.

**Executive Session**

*Koster moved to recess the regular meeting and reconvene in executive session for 20 minutes to discuss the following:*

*Confidential data relating to financial affairs or trade secrets of corporations, partnerships, trusts and individual proprietorships. Motion carried unanimously.*

No action was taken as a result of the executive session.

Meeting adjourned at 3:35 p.m.

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Valerie Wise, Clerk